











Capacity Building for Insurance Supervisors -Leveraging Actuarial Skills 5-9 August 2019 in Jakarta, Indonesia

Trainer biographies (in alphabetical order)

Mr. Vishal Desai

Vishal is a UK qualified general insurance actuary with 18 years financial services industry experience covering banking and insurance from consultancy, in-house and regulatory perspectives. He has worked for organisations including UBS, PwC, Hiscox and the Financial Services Authority. Vishal is currently Senior Manager of the General Insurance Department at the Bank of England. His primary areas of expertise include Capital, Risk Management and Governance, Reserving, and Regulation.

Vishal leads the risk and actuarial team supporting the supervision of the Society of Lloyd's and the majority of London Market firms. He also leads the general insurance strand of the BoE's strategic response to climate change, including support to the Governor. Vishal is currently serving as the President of the Casualty Actuaries of Europe (CAE), the European affiliation of the Casualty Actuarial Society (CAS) and is a past member of the General Insurance Board of the Institute and Faculty of Actuaries (IFoA).

Mr. Eamon Kelly (lead trainer)

As a fully qualified Actuary (FIAA) with more than 20 years of experience in the private insurance sector in Ireland, Australia and the UK, Eamon consulted to varied financial services organisations on all key technical roles such as regulation, reserving, pricing, capital management, reinsurance strategy and risk management.

Since 2008, Eamon has worked in over 15 developing markets, as a lead project manager and independent consulting actuary in Inclusive Insurance initiatives in South East Asia, MENA region, Central & Eastern Africa and Latin America. He has co-authored various research and publications and conducted numerous capacity building activities across a range of actuarial topics. He currently works as an actuarial consultant specialising in inclusive insurance and capacity building in developing markets.

Mr. Alex Kühnast

Alex is an experienced actuary having worked in a variety of actuarial and strategic roles at, and consulting to, companies in Europe and South Africa. He has experience in; enterprise risk management, ORSA, capital management, pricing, product development, micro-insurance and business turnaround plans.

Alex started his career in South Africa before moving to The Netherlands where he worked on a number of Solvency II implementation projects. He led the development and implementation of one of the first Group-wide Own Risk & Solvency Assessment (ORSA) processes whilst at a large multi-national insurer.













On returning to South Africa, Alex took up a role as CEO of one of South Africa's leading specialist micro-insurers. This role included amongst others, taking responsibility for the initial setting up & development of in-house risk, capital and actuarial capabilities.

In 2018 Alex returned to consulting. He is involved with various industry working groups and actuarial education initiatives.

Mr. Fred Rowley

Fred has worked for over 40 years in the life insurance industry and is an experienced financial and general manager. He qualified as an actuary in the UK, and relocated to Australia in 1990. As a senior actuary, he has advised companies, boards, and insurance regulators, on matters including:

- financial reporting, embedded values, capital and risk management
- corporate reconstructions, demutualisation, and M&A transactions
- product development, corporate planning and strategy

In the late 1990's he managed the actuarial component of the A\$20bn demutualisation of AMP Ltd. and later, as Chief Corporate actuary, he oversaw demerger of its UK insurance interests.

From 2013 to 2015, he served as Chief Actuary and Appointed Actuary of TAL Life Ltd in Sydney Australia, a major subsidiary of Dai-ichi Life of Japan.

From 2007 to 2009, Fred was instrumental in negotiating the CERA treaty, which brought together fourteen leading actuarial associations worldwide to create the first global credential for actuaries in Enterprise Risk Management (ERM).

He was President of the International Actuarial Association in 2015.

Mr. Peter Wrede

Peter Wrede, a German actuary, has been working in insurance and reinsurance since 1990. His technical and leadership roles included product design, pricing, reserving, marketing, consulting, regulatory compliance, risk management, underwriting policy, global reporting, and Islamic insurance.

Much of his work has focused on product innovation, for example introducing new covers to Latin American markets in his role as regional chief actuary at Cologne Re or bringing Retakaful to the Middle East as chief marketing actuary at Hannover Life Re.

In 2007, Peter left commercial insurance and joined the Aga Khan Agency for Microfinance to develop microinsurance in Africa and Asia. He continued supporting inclusive insurance at the International Labour Organization's Microinsurance Innovation Facility prior to joining the World Bank in 2012, where he worked on technical and supervisory capacity building and supportive regulatory regimes, creating markets for new products with the private and public sector until 2019.